

Associate Venture Philanthropy

Telos Impact is the leading Brussels-based advisory firm on Philanthropy and Impact Investing. Mandated by several of the wealthiest Belgian & European families, Telos' mission is to help them achieve their social and environmental impact ambitions. Telos defines and structures their impact strategy, sets up the appropriate structures for it, and manages their impact programs. Working in close partnership with leading international philanthropists and impact investors, we aim to put Philanthropy and Impact Investing on the map – and make it mainstream.

On the back of strong growth, we are looking for top-talent to join our team.

WHAT YOU WILL DO

As an associate, you will support the team working for our largest accounts (among whom several leading philanthropists in Belgium) and take the lead on several client files.

Your work will consist of the full spectrum of our philanthropy activities:

- Define an impact strategy: with the team consult family members to craft a shared ambitious and realistic impact goal, define a strategic roadmap based on a thorough analysis of the impact domain (e.g., education, employment, poverty and social exclusion) and international best practices, design the impact management methodology, ...
- Source and screen projects within this scope: develop a strategic overview of the sector and a deal-flow of “investable” projects; manage due diligence through interviews with management and specialists in the field, background checks, research on the “market”, ...
- Closely follow-up with the supported non-profits to ensure the impact delivery: establish partnership agreements with clear impact targets; accompany the beneficiary in its impact delivery; monitor the progress and report back to the client, ...

You will develop an expertise in your impact domains through participation to events & conferences, building of an expert network, and dedicated training. You will also contribute to managing and growing client relationships, the business development, promote Telos Impact in the social impact eco-system, build out our partner & advisor network, etc. Working in a start-up environment, your list of responsibilities could be endless and will be in large part up to you.

The role will be based in Brussels.

WHAT WE NEED FROM YOU

- 3+ years of professional experience – former experience in consultancy or audit is a plus
- Ability to drive forward multiple client projects in parallel (together with a senior colleague)
- Rigorous, punctual, precise and meticulous - both in your organization and in your deliverables
- Self-starting, problem-solving, creative and entrepreneurial mindset
- Strong social & communication skills; ability to foster trust relationships with diverse clientele
- Alignment with our values: joy, impact, excellence and independence
- Demonstrated interest in social and/or environmental impact; ideally with already certain
- Master's degree; open and critical mindset; ability to analyze and synthesize
- Fluency in French and Dutch; professional level in English

WHAT WE OFFER

- Work at the top level of Philanthropy, close to its latest innovations and best-practices
- Work with families and individuals that have both the capacity and the ambition to have a systemic, scalable positive impact on our world
- Entrepreneurial adventure
- Access to leading social impact networks; on-going training and day-to-day coaching from people experienced in Business and Public / Social Impact sector
- Fun and caring team that is highly regarded in the Impact space in Western-Europe
- Competitive compensation (fixed and variable), based on your experience

HOW TO APPLY

Send your CV and short motivation letter to info@telosimpact.com. More information? Check our website: www.telosimpact.com.