

Impact Investing – Mental Health Fund Manager

Telos Impact is a leading advisory firm specializing in Impact Investing and Venture Philanthropy. Based in Brussels and Paris, we support entrepreneurs, families, and companies in maximizing their impact through a tailored approach, the excellence of our team, and a unique network. With over €300M already deployed and a target of €1B by 2030, our team of 30+ professionals is growing rapidly, with plans to double in size by the end of the decade.

As part of this growth, we are seeking a full-time Manager to join our **Impact Investing team** and **lead** our newly launched and fully funded **Impact fund dedicated to Mental Health**. The €20m Fund will invest in Private Equity (both Direct and Indirect) and Private Debt with a focus on European and US based companies. The good performance of the fund might induce the allocation of more capital in the future.

Based in Brussels you report to the Head of Impact Investing and will work closely with the Impact Investing team and Venture Philanthropy staff dedicated to Mental Health to drive operational excellence and strategic impact.

YOUR ROLE

As a fund Manager, you will lead the strategy, operations, financial and impact performance of the fund and manage the Fund team. Key responsibilities include:

- Further define and develop the investment strategy;
- Set up the governance process;
- Network building: initiate and build up the dealflow, develop and maintain strong relationships with entrepreneurs, industry experts and key stakeholders within the mental health ecosystem, represent the Fund at conferences, events, ... ;
- Lead the full investment cycle from origination, investment, monitoring to exit;
- Manage the portfolio;
- Deliver impact and return aligned with the fund's mission;
- Manage relationships and reporting with the LP, with support.

WHAT YOU BRING

- **Background:** Master's degree in finance, business administration, economics, or a related field;
- **Experience:** 8+ years of experience in fund management, venture capital, private equity, or a related field. Experience in the health and mental health sector is a strong plus;
- Strong track record of managing direct investments with a good knowledge of various financing solutions (debt, equity, real estate, blended finance);
- **Skills:**
 - Strategic thinker with strong analytical and problem-solving skills;
 - Excellent communication and interpersonal abilities with both internal and external parties;
 - Strong networking skills;
 - Results-driven, with a focus on balancing financial returns and social impact;

- Strong leadership and management capabilities;
- Team management: you will manage the Mental Health fund and team with one Associate (+ intern).
- **Values:** Alignment with our values of joy, impact, excellence, and independence;
- **Passion:** Genuine interest and experience in social and mental health impact;
- Fluency in French and English.

The ideal candidate combines financial acumen with a deep passion for social innovation and impact.

WHAT WE OFFER

- **Purpose:** Work for a company at the top level of Philanthropy and Impact investing, close to its latest innovations and best practices;
- **Growth:** Be part of an intrapreneurial adventure;
- **Culture:** Join a fun, dynamic and supportive team recognized in the impact field;
- **Compensation:** Motivating salary package that allows you to customize your benefits;
- Offices strategically located in attractive areas in Brussels and Paris;
- **Diversity:** a workplace that values inclusion and celebrates diverse perspectives.

READY TO JOIN US ?

At Telos Impact, we believe our strength lies in our differences. As a B Corp-certified company, we are dedicated to balancing purpose and profit while fostering a workplace where everyone feels empowered to be their authentic self and achieve their full potential.

To apply, send your CV and a brief motivation letter to : jobs@telosimpact.com mentioning '**II - FM**' in the subject line.

- **Application Deadline:** March 7th, 2025
- **Want to learn more?** Check our website: www.telosimpact.com.